

## Mark Alastair Russell

### Personal

Place & Date of Birth      Weymouth, UK; 02 May 1960

Marital Status              Married; 2 children

Nationality                  British

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### International training, coaching and consulting portfolio

International Training      Leadership Training, Team Development, Cross-cultural Communication, Negotiation & Sales Training, Conflict Resolution, Presentation Skills, Facilitation Skills, Train-the-Trainer Programs

Executive Coaching        Performance Coaching, Life Coaching, Team Coaching

Diagnostics                 Executive Assessment and Auditing, 360 Feedback, International AC/DC Group Centres and Single Assessment in Europe and Asia

Organisational Development      Strategy Development and Implementation Workshops, Post-merger Integration, Competency Modelling Workshops

(Training, coaching and consultancy can be delivered in English, German and Indonesian)

### Professional experience

1988 - 1990                 Marketing Trainee and Junior-Product-Manager, Beiersdorf AG, Hamburg

1990 - 2000                 Co-founder and shareholder of the training agency Heitsch & Partner GmbH, Holzgerlingen

2007 - 2008                 Senior Consultant for Saville & Holdsworth (SHL), Frankfurt Office

Since 2000                 Independent consultant ([www.russell-training.de](http://www.russell-training.de))

### Professional education and qualifications

1980 - 1988                 Degree course in occupational psychology at the Technical University Darmstadt and at Universitas Indonesia, Jakarta (Focus on occupational psychology)

1990                          Training in selling and negotiating (team connex)

1990 - 1991                 Accredited Trainer (Heitsch & Partner Trainer Programme)

1994                          Accredited Coach (Heitsch & Partner Coach Programme)

2003	MBTI Step I Accreditation (OPP)
2006	FIRO-B Accreditation (OPP)
2006	OPQ 32 Accreditation (SHL)
2006 - 2007	ICF Accredited Coach Training Programme (CTI)
2008	SHL Internal Consultancy Training Programmes
2009	Capacity WORKS (AGEG International Consulting Services)
2011 - 2012	Organizational Development Training Programme (STEP)
2014	Insights Discovery Accreditation (Insights Learning & Development)
2015 - 2016	Effectuation Master Training (STEP)

## Languages

English, German	Native speaker (bilingual)
Indonesian	Fluent
Chinese	Good basic knowledge

## Publication

“Führen mit der Weisheit zweier Welten“, published Dec. 2006 (ISBN 3-00019728-1)	This book explores Western and Asian concepts of leadership and how they can be applied in international organisations
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## Selection of international clients supported in more than 30 countries

Allianz	Germany, Netherlands
BASF	Canada, England, Germany, Mexico, UAE
Beiersdorf	Austria, Germany, France, Netherlands, Sweden, USA
Bombardier	Germany, Netherlands
Carl Zeiss	Germany, China
Commerzbank	Germany
Dräger	Germany, Russia
Eczacıbaşı Holding	Turkey
European Central Bank	Germany
European School of Business	Germany
Flottweg Separation Technology	Germany, Italy, China, USA
Frosta	Germany, Poland
GIZ	Germany, Pakistan, Yemen
Lufthansa	Australia, China, Czech Republic, Germany, Indonesia, South Africa
Merck	China & Hong Kong, Germany, Iceland, India, Mexico, Philippines, Singapore, Slovakia, Switzerland, Taiwan
Springer	England, Germany, Japan, Netherlands, USA